

Association of Independent Museums

INCU & BAXTER ID

# AIM National Conference 2024

13 & 14 June Black Country Living Museum

With thanks to our headline sponsors Bloomberg Connects

Bloomberg Connects

# Art Fund is the charity that connects museums, people and art



Visitors at National Maritime Museum. Photo © Amaal Said / Art Fund 2023

We do three things, all intertwined:

- We fund art
- We build audiences
- We amplify the museum sector

Find out more about what we do: artfund.org/professional





# Welcome to **Your Conference**

It is a key challenge of writing something for print. Between the penning and the printing, all manner of events can take place rendering carefully crafted words old news, yesterday's views.

As ever, the potential for change is in the air and on the horizon. It is hard to escape, no matter how hard one might try, the fact that we are in an election year. Indeed, there is always the possibility that an election campaign could be well underway by the time you read this, or at least be more imminent.

This sense of the constant potential for change is, ironically, a and ideas that AIM should be considering that you share these certainty we have learned to live with over the last few years. with me, the Board or the Team as you spend the next few days reminding yourself of all that is inspiring in our part of But how does it impact how we plan? How do we ensure as the sands shift around us that our museums and our work remain the sector. valued, in every sense of the word? How do we best remind ourselves, and our communities, how important it is that we Finally, I understand that to come along to Conference is an investment. Of your time, money and faith in our organisation are very much of them as well as in them? In essence, how do we offer our communities a sense of certainty in these times? and our community. Thank you for that, I hope we can There has not been a better time for this conference, to take continue to deliver on that investment for you. time out, to get together. To listen and think and plan. And I Lisa Ollerhead, AIM Director am delighted we are getting together at Black Country Living

With thanks to our sponsors:

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**MINERVA** 

Gold sponsor



Delegate listing: Scan the QR code to see our delegate listing on our website. You'll also find a printed list at Reception.



Museum. It is particularly apt that the theme of this year's event sees us exploring the place of our organisations at the heart of our communities. Community has been and remains essential to the work of the Black Country Living Museum, as I am sure it is in your own organisation. It is what enables and inspires us as we strive to retain that critical place, in the hearts of our visitors.

I look forward to hearing the practical and inspiring examples of good work, the challenges and questions, debates and thoughts that we always enjoy at AIM Conference. And as ever I ask that, should you have suggestions



Delegate handbook sponsor



Gold sponsor



Thursday evening social sponsor

The AIM Board are on hand throughout conference, do say hello!



#### 

## Conference Sessions Day 1 - Thursday 13 June

	9:00	<b>Registration opens:</b> Tea and coffee available		
$igwedge {}_{Hall}^{Exhibition}$		If this is your first AIM Conference, you're invited to join other 'first timers' for welcome coffee, hosted by Margaret Harrison, Head of Programmes at AIM.		
		<b>Workshops</b> – if you pre-registered for attendees for each session in Recept	or a workshop, you'll find the list of ion. The workshops are now fully booked.	
10:00 10:10	Andre	ome to AIM Conference: ew Lovett OBE,		
Main Hall	Chief	AIM Chair, Chief Executive, Black Country Living Museum		
10:10 10:30	D Dr Pa	ome to Black Country Living Museum: ul Belford, Black Country Living Museum		
Main Hall				
10:30 11:15	Josep	o <b>te - Queer Britain: It takes a town</b> oh Galliano-Doig MBE, tor, Queer Britain	How do you launch a museum from a standing still position? Just as it takes a village to raise a child, it took a multitude of communities to open a museum.	
Main Hall	REC		From donors and companies to activists, volunteers, political and cultural leaders, and front-of-house	

Location: Please see the signs in Reception or on each of the doors to the breakout rooms to find out where each session is

taking place.

13:30 -

14:15

12:30 -

13.30

### Breakouts – Building the business ca

**O** Plus, AIM Trustee

in Learning Space

Tour -

Lunch

and Expo

**Dudley Archives and Local History Ce** Paul Ford, Senior Archivist, Dudley Ar and Isabel Churcher, Strategic Partner Manager The National Archives

\*\* Please note the archive tour will be leaving venue at 1.15pm to allow time for this tour\*\*

#### Tour -

### Behind the scenes at Black Country Living Museum

\*\* Please note the archive tour will be leaving venue at 1.15pm to allow time for this tour\*\*

#### Small changes, big impact

Rose Maxwell, Senior Operations Man and Sarah Clarke, Project Developme Manager, National Civil War Centre – Newark Museum



**Community stories: Using intangible cultural heritage to further expression belonging and engagement** Jacob O'Sullivan, Museums Galleries Scotland

**Continued overleaf...** 

/:	reflections on successful and sustainable community engagement.
	The AIM AGM will include an announcement on the dates and location for AIM Conference 2025. Find all the papers for the AGM at aim-museums.co.uk/annual-general- meeting-2024/
Laura Cro 1.	ossley will be hosting a lunch for freelancers
ase for co	ommunity
<b>entre</b> rchives erships	Introduction to The National Archives and how it supports museums and archives to work together, followed by a unique opportunity to tour Dudley Archives with the Senior Archivist.
g the	
	Take a guided walk of this unique museum and meet experts from different facets of the Black Country Living Museum team.
g the	
nager ent	Are you struggling to gather the data you need to influence decision makers and funders? In this interactive session, the National Civil War Centre will explore shoestring evaluation and data gathering techniques that can be implemented with limited time and budget. They'll share what worked for them (and what didn't!)
on,	Intangible Cultural Heritage (ICH), such as folklore, music, cooking and food, belief systems, and storytelling, is as important to communities as built heritage and material culture. This session will look at how museums in Scotland use ICH to amplify marginalised voices and explore new narratives and considers ways to implement this approach.

Join members of the AIM Board to hear their



#### Location: Please see the signs in Reception or on each of the doors to the breakout rooms to find out where each session is taking place.

#### Creating a location-aware app for the **Croydon Music Heritage Trail**

Abby Pendlebury, Music Heritage Trail Project Officer and Stephanie Wilson, Head of Culture, Leisure and Libraries, Croydon Council

#### **Emotional museums**

Katherine McAlpine, Director, and Emily Boldry, Community Curator, Brunel Museum

This case study explores how The Museum of Croydon developed a Music Heritage Trail with the local community. Highlighting artists, venues, and locations with musical significance, walking trails around Croydon and in the museum were linked with a location aware visitor information app. Find out how the project developed and how it was received.

This conference marks a year since the launch of AIM And Art Fund's ground-breaking research into the role of emotions in creating compelling campaigns, to build audiences and supporters for museums. This session charts how different museums have used the research in practical ways to do just that!



14:15 -

15:00

#### **Plenary – Demonstrating the link** between community and conservation

Speakers include Emma Jhita, Icon, Sue Bowers, Pilgrim Trust, Carol King, Black Country Living Museum and Jeremy Mitchell, Petersfield Museum and Art Gallery.

Serving communities starts with caring for collections. Join the funder and recipients from our Pilgrim Trust grants, along with the Black Country Living Museum Forging Ahead programme lead to talk about ensuring the objects that tell our communities' stories are relevant, conserved, and well interpreted and displayed.

## REC

#### **Workshops**

If you pre-registered for a workshop, you'll find the list of attendees for each session in Reception. The workshops are now fully booked.

Location:  $\mathbf{O}$ If you prebooked for a workshop, please see the signs in Reception or on each of the doors to the breakout rooms to find out where each session is taking place.

#### Admissions pricing in museums key lessons and good practice Dr Stephen Connolly, DC Research and Jonathan Durnin, Durnin Research

This session will reflect on the key findings from the admissions pricing research carried out in 2023, focusing on the lessons and good practice from the research that can help and support museums in deciding on the most appropriate admissions pricing ticketing policies.

#### What is ethical engagement?

Maya Sharma, Ahmed Iqbal Ullah RACE Centre and Education Trust.

How can museums better engage with global majority communities? Join us at a thoughtprovoking and approachable session to explore these questions and more. Hear about how

O Exhibition Hall **Tea Break** 15.30 and Expo

Ahmed Iqbal Ullah RACE Centre & Education Trust builds its relationships with global majority

communities through its archive collecting and engagement work. We'll consider the principles and practicalities of ethical engagement work share our approaches, experiences and questions.

#### 15:30 -16:15

Location:

Please see

the signs in

Reception or

the doors to

the breakout

rooms to find out where

each session is

taking place.

on each of

#### Breakouts - The power of communities telling their own stories

## participatory research

Unlocking paintings with community led This workshop introduces the Past for the Present project, a Participatory Action Research (PAR) Kelly Robinson, Senior Learning and project which aims to discover new ways for old Participation Manager, Dulwich Picture paintings to connect and speak to our lives today. This interactive session explains PAR methods and Gallery and Dr Rowena Hay, Research demonstrates how this method can be adapted to Director, Shortwork museum and gallery settings.

#### Always part of the story Lynette Crisp, Director of Public Engagement,

Chatham Historic Dockyard Trust

#### **Interpreting Kiplin for 400 with** Communities

Alice Rose, Programming Curator and Naomi Peach, Project Officer, Kiplin Hall and Gardens



For over four centuries, The Historic Dockyard Chatham has been integral to local and regional history. Its closure in 1984 marked the end of a significant era, impacting the Medway's economy and identity. Now a thriving museum and mixeduse heritage site, Chatham Historic Dockyard Trust celebrates its 40th anniversary in 2024. This session will provide an overview of the Trust's public engagement and broader ED&I journey and the transformation, key learning and ongoing development process.

Celebrating Kiplin Hall and Garden's 400th anniversary in 2025, this National Lottery Heritage Funded project is working with local communities to design new interpretation across the site. In this session, Kiplin will share what they have learnt (and continue to learn!) through the process of cocurating interpretation.

#### Breakouts - The power of communities telling their own stories - Continued

### **Data Hunters & Story Gatherers:** towards community curatorship

Jane Rowehl, Director of Collections and Programming, and Emma Banks, Collections Programme Manager, Hampshire Cultural Trust

Last year, HCT launched 'Data Hunters & Story Gatherers', an innovative community engagement project hoping to make programming as impactful as the displays it creates. Find out how the team has turned things around in the past five years, as they share key learning that helped them on their way.



17:00

Main

Hall

18:30

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#### Panel discussion -

**Building heritage communities online** Speakers include Stuart Orme, Cromwell Museum, Chris Price, The Tank Museum and Alina Avasilichioaie, of our headline sponsors, Bloomberg Connects.

During the pandemic many museums leapt online as the only way to reach people – and some have successfully continued to gather online and international audiences as well as networking with other museums with the same goals. Our headline sponsors, Bloomberg Connects, are in conversation with AIM members to share the opportunities and challenges of building a digital community.

#### Thursday Social

REC

REC

#### Visitor Centre, Black Country Living Museum

If you're joining us for the social event this evening, drinks will be served at the Visitor Centre at Black Country Living Museum from 6.30pm, see map on pages 10 and 11. We'll then be making our way into the Museum for fish and chips and a drink in the pub. We look forward to seeing you there!

Please note, this event is now fully booked and we can't take any additional bookings.

## The AIM team: 🙇

We're really looking forward to catching up with you in person! If you need help or have any questions, please visit the reception desk to speak to someone from the team.

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#### **Registration desk:**

Day 1 – Thursday 13 June

Registration from 9am – 10am at Museum Conference and Learning Centre

#### Day 2 - Friday 14 June

Registration from 8.30am - 9am at Museum Conference and Learning Centre



#### **Refreshments:**

Lunch, tea and coffee is included in your ticket price and will be served in the Exhibition Room on both days.



#### Exhibition:

Trade stands are located in the Exhibition Hall and will be open both days of conference.



#### **Conference sessions:**

All sessions are taking place within the Museum Conference and Learning Centre. See the agenda pages for more details on what is happening in which room and there's a note on the door to say what's happening in each room too.

The sessions taking place in the Main Hall will be broadcast online and will be recorded to be shared with all delegates after the conference.



#### To see exactly what sessions will be available later, see the record icon next to the session details.



#### Code of conduct:

At AIM, we believe our events should be open to everyone, so we are committed to creating a friendly, safe, and welcoming environment for all. Take a look at our events code of conduct here: aim-museums.co.uk/code-of-conduct



We'll be tweeting throughout the conference and would love to hear from you too. Tag us @Aimuseums and use #AIMConference2024



#### **Ouiet Space:**

If you need a moment away from the conference sessions, or somewhere to catch up on work, then do feel free to use the breakout spaces while they are not in use. There's also a café in the Museum's Visitor Centre (see map).

**Delegate listing:** The delegate listing is 222 available on the AIM website at aim-museums.co.uk/aim-conference-2024/ delegate-listing or at Reception.



#### **Breakout sessions:**

Please see the signs in Reception or on each of the doors to the breakout rooms to find out where each session is taking place. There is no need to pre-book for the breakouts.



#### AIM AGM:

This will take place from 12.15pm - 12.30pm on Thursday 13 June in the Main Hall and all AIM members are invited to attend. The agenda, minutes of the 2023 AGM and other information can be downloaded from aim-museums.co.uk



#### Workshops:

If you pre-registered for a workshop, you'll find the list of attendees for each session at Reception. The workshops are now fully booked.



#### Filming and photography:

Please note, the AIM team will be doing some filming and taking photographs during the day and evening social on Thursday 13 June. If you do not wish to be featured, please do tell a member of the AIM team.

Bloomberg Connects



Haves Parsons Insurance Brokers is proud to be a long-term member of AIM and we are delighted to be sponsoring the conference again this year.

We have been supporting the museums sector for over 30 years and in that time have worked with all manner of museums, visitor attractions and galleries as well as heritage buildings and listed properties. From submarines, watermills, bridges, tall ships, country houses, conservations trusts, art galleries and living museums, there's not much we haven't insured!

We take pride in the service that we provide and can use our extensive knowledge to advise on the best ways to manage risks within your organisation. We would be delighted to catch up with you at the AIM conference and hear all about your organisation, so do come and find us in the exhibition area!

# **Unlock more with Bloomberg Connects.**

MINERVA

We provide executive search and leadership Our ethos is central to all we do. Our team is services to clients and individuals who are seeking diverse, honest, approachable, supportive and fun, to make positive impact on society. Our clients and this informs all our work and enables us to span the cultural, social impact, education and allied strive for excellence. sectors, and our reach is global. We are characterised by a people-focused approach and commitment As well as our core work, we support the sectors to quality.

Our recent clients in the broader cultural sector include the Museum of London, Cromwell Museum, The Creative Industries Policy and Evidence Centre, Dorset Museum, Royal Society of Sculptors, Dance City, and National Museums of Wales.

Diversity is central to all of our work and, since we started, over 50% of our appointees have been women and over 15% individuals coming from global majority backgrounds. Our broader services include leadership development and governance review.

Uncover the deeper meaning behind the art you love with insights from artists, curators, and other experts.





that we serve and are sponsors of the East London Art Prize as well as art residencies at the Van Gogh House in Brixton.

We're delighted to be involved once again in the AIM exhibition. We will have team members present throughout the conference and look forward to introducing ourselves to you.



	68 Limelight Cinema
	69 The Back-to-Backs
s Shop	70 Ironworker's Office
	71 Anchor Forge
	72 Brass Foundry
ise	73 Blacksmith's Shop
	74 Chain Making Shop
	75 Rolling Mill
hysic Garden	76 Factory Junction Bridge
	77 The Boat Dock & Boat Collection
	78 Joe H. Smith & Sons (Oldbury) Ltd.
	79 J.H. Lavender Aluminium Foundry
<s< td=""><td>🕦 80 Cricket Field Brickworks</td></s<>	🕦 80 Cricket Field Brickworks
	81 Dudley Canal Tunnel Boat Trips
	(separate organisation)



## **Conference** Sessions Day 2 - Friday 14 June

	9:00 V Exh Hal	nibition Il	<b>Registration opens:</b> Tea and coffee available <b>Workshops</b> – if you pre-registered for a workshop, you'll find the list of attendees for each session in Reception. The workshops are now fully booked.
9:30 – 9:45 Main Hall			<b>tion to the day:</b> rhead, AIM Director
9:45 – 10:00 Main Hall		Alina Ava	<b>rom our sponsors:</b> Isilichioaie, Irg Connects
10:00 - 10:45 Main Hall		Emma S City of B REC As creative experience	- Rediscovering Relevance tenning, Chief Executive Officer, irmingham Symphony Orchestra e organisations, we all want to offer es that are relevant to our audiences and nes that connect communities, uplift our
10:4 11.15		Tea Brea and Expo	

11:15 -12:00

> Location: Please see the signs in Reception or on each of the doors to the breakout rooms to find out where each session is taking place.

**Breakouts - Community centred governance** 

#### 10 years of community action: from b out wreck to Stourbridge's number 1 cultural attraction

Alexander Goodger, Director, and Lynn Boleyn MBE, Secretary to Trustee and Business Manager, Stourbridge Glass Museum



**Commerce and Community –** developing an independent museum trust Robert Rose, Museum Manager, Braintree Museum

**Transforming Chawton House** Katie Childs. Chief Executive, Chawton House

Living with uncertainty: turnaround or closure Hilary Barnard and Ruth Lesirge, HBRL Consulting



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ournt	Immerse yourself in the inspiring story of the
	Stourbridge Glass Museum. This new museum,
	formally opened in April 2023, protects and
	showcases one of the largest collections of glass art in
es	the world. Discover an example of how we can shape
	and revitalise our cultural landscapes.

How do you balance the need for specific Trustee skills to enable a sustainable organisation with community representation? Braintree District Museum Trustees have evolved over the last 30 years, now independent from local authority representation, but they face new challenges such as developing an organisational response to the cost of living crisis.

Chawton House suddenly lost all regular revenue and capital funding from 2018. This is an honest look at what the team has learned from transforming Chawton House from an unsustainable niche academic library with legacy issues, into a thriving, award-winning and self-financing heritage site at the heart of the community.

A practical and interactive workshop for Chairs, Trustees and Directors led by the authors of AIM's forthcoming publication. This workshop is particularly for those who believe that the viability of their organisation and museum is at risk. The aim is to consider ways of mitigating risk and work with the ambition to secure the continued existence of your museum.

12:00 -
13:00

Main

Panel discussion -Museum advocacy in times of change This panel will consider how individual museums and the sector can make the case for support at times of political change.

Hall

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#### 13:00 -Plenary -

REC

REC

Main  $\bigcirc$ 

Hall

13:20

Creating a menopause support framework Sukhi Baden, Head of People & Culture, Kate Kirkpatrick, Business Development Manager, Rory Shannon, Enterprises Manager and Izzy Taylor, Public Programme Producer, Black Country Living Museum.

The session will share the Black Country Living Museum's journey in upskilling managers and colleagues in their knowledge, understanding of menopause transitional symptoms and normalising safe and appropriate conversations on this topic. They will share the strategies, support, and resources they have initiated for both staff and visitors, as well as the barriers, challenges and learnings they came across as part of their journey.

13:20 -Lunch 14.15 and Expo

O Exhibition Hall. There will also be a chance to meet other sector bodies over lunch, including Association for Cultural Enterprises, Icon, GEM and TEG in Learning Space 1.

13:45 14:15 0 Main Hall

### Lunchtime session

Advocating about Economic Impact for **Museums – emerging findings from the** 2024 AIM Economic Impact Toolkit refresh Dr Stephen Connolly, DC Research and Jonathan Durnin, Durnin Research

This session will look at the emerging findings from the 2024 refresh of the AIM Economic Impact Toolkit, a well-established advocacy tool for museums. It will reflect on key aspects and current issues for considering museum economic impacts and how museums can best advocate about their economic impacts and contributions.

#### 14:00 -15:00

#### Tour -

Tours

#### **Dudley Archives and Local History Centre** Paul Ford, Senior Archivist, Dudley

Archives and Isabel Churcher, Strategic Partnerships Manager, The National Archives

\*\* Please note the archive tour will be leaving the venue at 2pm to allow time for this tour\*\*

Introduction to The National Archives and how it supports museums and archives to work together, followed by a unique opportunity to tour Dudley Archives with the Senior Archivist.

## Tour -

### Behind the scenes at Black Country **Living Museum**

\*\* Please note the archive tour will be leaving the venue at 2pm to allow time for this tour\*\*

Take a guided walk of this unique museum and meet experts from different facets of the Black Country Living Museum team.



Location:

Please see

the signs in Reception or

on each of

the doors to

the breakout

rooms to find

each session is

taking place.

out where

#### **Decolonisation and practice** conversations with communities Lucy Edematie, Consultant, Curator, Writer, Powell-Cotton Museum



#### Safer Museums: Raising awareness of the impact of domestic abuse Naomi Garnett, Sarah Hartshorne and Rebecca Morris-Buck, Safer **Museums Network**

Dementia, imagination and museums: using collections and creativity to enrich the lives of people living with dementia Sarah Lawrance and Hannah Wood, Equal Arts

#### **Birmingham Botanical Gardens** from exclusive to inclusive: connecting people to the natural world Jen Ridding, Head of Engagement and Learning, and Sara Blair-Manning, Chief Executive, Birmingham Botanical Gardens



Working to update a problematic display of historic
artefacts, Powell-Cotton Museum collaborated with
community members of African descent based locally
and in East Africa. Referencing this project, delegates
will be invited to explore how museums can best
engage, partner and secure lasting relationships with
diaspora and descendant communities.

The Safer Museums Network aims to raise awareness of domestic abuse and the effects on museum sector staff and audiences. The network cofounders will introduce the three areas of priority; workforce, safe spaces and content. Using case studies, the session will highlight the great work that museums are doing.

The session will explore how dementia-friendly programming based on open-ended, playful and creative exploration of collections differs from memory or reminiscence-based museum offers and has rich potential to benefit people with memory loss. Sarah and Hannah will share practical examples and techniques such as interactive storytelling that can be adapted for your museum.

Can BBG successfully transition from Edgbaston's exclusive back garden to an inclusive, accessible botanic space for Birmingham's super diverse communities? Jen and Sara will share the ups and downs of connecting people to the natural world and suggest ideas around developing staff and visitor wellbeing in heritage spaces.



15:00 15:45

Main  $\bigcirc$ Hall

Panel discussion -**Lessons from Re:Collections** 

Shared learning to date from the AIM and Welsh Government Anti-Racist Wales Culture, Heritage, and Sport Fund funded project – Carrie Canham of Amgueddfa Ceredigion Museum, community partner Rose Thorn, project mentor Raj Pal, and Maya Sharma of Ahmed Iqbal Ullah RACE Centre and Education Trust.

## 15:00 -15:45

Hilary Barnard and Ruth Lesirge. If you preregistered for a HBRL Consulting workshop, you'll find the list of attendees for each session in Reception. The workshops are now fully booked.

15:45 -

16:25

Main

Hall

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#### **Workshops**

REC

#### **Boards: Adding value or creating workload?**

A practical and interactive workshop for Chairs, Trustees and Directors led by the authors of AIM's Successful Museum Governance publication. This workshop is for those who are struggling with Boards that they believe are dysfunctional or under par. The aim of the workshop is to help you help the Board to add value to the work of the museum.

#### **Counting your museum's carbon**

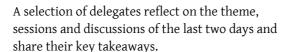
Panel discussion -

**AIM in conversation** 

REC

Liz Power, Director of Historic Buildings & Places and AIM Trustee

How museums can go about calculating their carbon footprints, including what a carbon footprint is, what information you need to calculate your museum's, helpful tools we might use, and why it is important.





# **Exhibitor** Listing

You'll find all our exhibitors in the Exhibition Hall. They are looking forward to meeting you so do take the time to stop by and say hello during any of the breaks. And thank you to all our exhibitors for supporting AIM Conference.

#### **Bloomberg Connects** Headline sponsor

Bloomberg Connects

HAYES PARSONS

Art Fund

Bloomberg Connects is an app featuring digital guides to hundreds of galleries, museums, and cultural spaces around the world. Offered free of charge to both organisations and visitors, we seek to connect users to compelling stories, help grow and engage audiences, and expand global access to arts and culture.

#### **Hayes Parsons Insurance Brokers Gold sponsor**

Hayes Parsons Insurance Brokers is an independent, Chartered broker that has been providing insurance and risk management services to museums for over 30 years. We are delighted to be supporting the AIM Conference once again and look forward to meeting as many of you as possible.

#### **Minerva Search Gold Sponsor**

**MINERVA** 

cultures and structures, specialising in headhunting, organisational development and leadership services. They are responsive, professional, and successful with a commitment to excellence. In addition to Executive Search, they also provide governance review, leadership development, 360 degree review, staff engagement and satisfaction surveys.

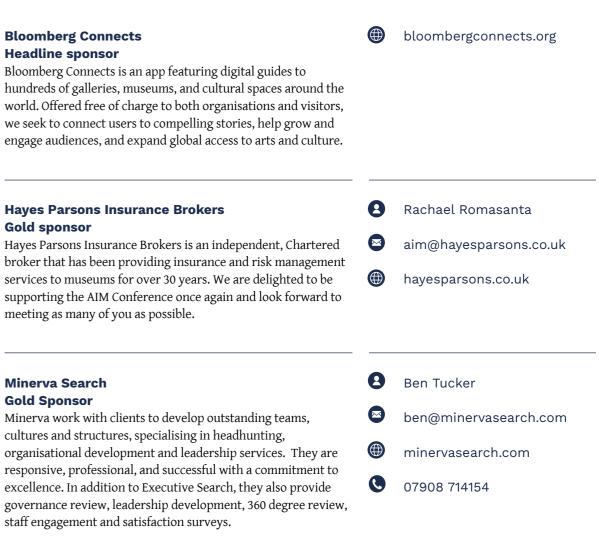
## Art Fund

#### Delegate handbook sponsor

Art Fund is the charity that connects museums, people and art. For 120 years, they've been helping museums and people to share in great art and culture - because they believe that access to art is vital for a healthy society.

Art Fund does three things, all intertwined. They fund art, helping the UK's museums to enrich their collections for today and forever. They build audiences, with the National Art Pass opening doors to great culture. And they amplify the museum sector, through the Museum of the Year award and creative events that bring the UK's museums together.





artfund.org/professional



#### **United Outcomes** Social sponsor

United Outcomes works with you to protect your organisation, workforce, customers and the public. The team of experts are highly experienced in identifying threat, risk, harm and vulnerability and work with you to mitigate and prevent it to maintain your protection and the confidence others can have in you.

#### **Bruynzeel Storage Systems Limited**



Bruynzeel are the world's leading provider of sustainable storage systems for the museum sector. They provide an extensive range to many museums including the British Museum and The Science Museum. They offer a unique Green Steel alternative that can reduce embodied carbon by up to 89% compared to traditional steel.

### DigiTickets



Trusted by over 1000 venues in the UK and further, DigiTickets provides everything needed to run an attraction; from online ticketing and queue-busting ticket redemption to staff scheduling products and point of sale systems. Backed by cutting edge software and exceptional service and support, DigiTickets allow attractions to effortlessly control their business from anywhere at any time.

#### Gallagher

G Gallagher SPECIALTY

The Gallagher Specialty Art, Museums & Exhibitions team provides insurance solutions for individuals and businesses involved in the creation, conservation, public display, sale, and transportation of artworks. They have a diverse portfolio of clients helping to protect irreplaceable assets and can find an insurance solution to suit any complex risk.

#### **Jarrold Publishing**



Jarrold Publishing is an award-winning publisher working with 100s of museums, galleries and historic houses. They develop initial ideas and turn them into bold and beautiful publications that visitors want to buy. Clients include RAMM, Beamish, Leeds Castle, Bodmin Jail, Dudley Zoo and Merchant Adventurer's Hall, York.

8 Alan Baldwin

united-outcomes.com

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## m Mo Suleman FCCA

JIGSAW

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**Mo Suleman FCCA** 

Do you lack the time, capacity or know how to Museums & Galleries Exhibition Tax Relief? If bring his impeccable track record and expertis compile and maximise your claims. He takes th workload away from you and your team!

#### **Jigsaw Design and Publishing**

Jigsaw Design & Publishing are the specialists guidebooks for the heritage market. At Jigsaw understand your museum, enabling them to cr truly unique and striking, individually tailored requirements and those of your visitors.

## Situate (from Llama Digital)

Situate is an affordable platform for creating le apps. It is suitable for visitor guides, walking tr tours. It supports Bluetooth Beacons, GPS and versions can be created for specific audiences supporting language and accessibility needs.



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### Squeaky Pedal -

Heritage Film, Animation & TV Product Squeaky Pedal are an award-winning heritage animation and TV production company. Work museums, cultural institutions and broadcaste scripting, research, location filming and the fit output - their work inspires, communicates an whether that is a human interest story, a charity campaign, or uncovering forgotten history.

#### Vennersys



Vennersys have been at the cutting edge of visitor attraction management solutions for more than 30 years. Their VenposCloud system is specifically designed for attractions, providing everything you needs to increase revenue and efficiency, all from one easy-to-use system. Offering functionalities such as ticket sales and admissions, Gift Aid, data analysis, and much more.

#### Vernon Systems

Vernon Systems has more than 30 years' experience in creating software for the museum, gallery and cultural heritage sectors. Their systems are used around the world by institutions to catalogue, manage and publish information about collections. The two collections management systems they have developed are: Vernon CMS, a mature desktop system, and eHive, a simpler hosted web-based system.

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# Things to do in the area

Here's a few suggestions of AIM members in the Birmingham area if you want a visit on your way home. For a full map of our members, please visit our website: aim-museums.co.uk/about-aim/aim-membership-map

#### If you're travelling home via Birmingham City Centre:





Association of Independent Museums

# AIM National Conference 2024



13 & 14 June Black Country Living Museum



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